

## 2008 PRICE LIST IN EUROS

### BAREBOAT SAILING YACHTS - CLASS LINE

TYPE OF YACHT	FT	BUILT	CAB	WC	PAX	A' PERIOD 26/07 - 30/08	B' PERIOD 17/05 - 26/07 and 30/08 - 04/10	C' PERIOD Before 17/05 and After 04/10	REFUNDABLE GUARRANTEE DEPOSIT
OCEAN STAR 60.1 *	60	05-06	6	6	10-12	10.350	9.200	7.500	3.000
BENETEAU 57	57	2006	5+1	5	10	12.000	10.400	8.000	3.000
OCEAN STAR 56.1	56	01-03	6	6	10-12	9.100	8.000	6.600	2.500
OCEAN STAR 56.1	56	02-04	5	5	10-12	9.100	8.000	6.600	2.500
SUN ODYSSEY 54 DS	54	2004	5	5	10	9.200	8.300	5.800	2.500
OCEAN STAR 51.2	51	01-05	5	5	10	5.600	5.300	3.600	2.500
ALFA 51	51	02-05	5	3	10	4.800	4.400	3.200	2.500
ALFA 51	51	2002	5	5	10	4.800	4.400	3.200	2.500
OCEANIS 523	52	2006	5	4	10-12	8.900	7.800	6.100	2.500
BENETEAU Cyclades 50.4 & 50	50	06-07	4-5+1	3-4+1	10-12	5.600	4.900	3.700	2.100
BAVARIA 50.5 Cruiser	50	05-07	5	3	10	5.800	4.850	4.000	2.100
SUN ODYSSEY 49 & 49 DS	49	04-07	4	4 / 3	8-10	5.000	4.400	3.200	2.000
BAVARIA 49	49	03-04	5	3	10	4.500	4.000	2.900	2.000
OCEANIS 473	47	03-04	4	3	8-10	4.200	3.700	2.800	1.800
OCEANIS 473	47	01-02	4	2	8-10	4.200	3.600	2.600	1.800
BAVARIA 46 Cruiser	46	05-06	4	2	8	4.300	3.500	2.800	1.800
SUN ODYSSEY 45	45	05-06	4	2	8	4.300	3.900	2.800	1.600
BAVARIA 44	44	02-04	4	2	8	3.500	2.900	2.000	1.600
BENETEAU Cyclades 43.4	43	2006	4	2	8-10	3.800	3.300	2.450	1.600
BENETEAU Cyclades 43.3	43	05-06	3	3	6-8	3.100	2.700	2.000	1.600
OCEANIS 43	43	2008	4	2	8	3.900	3.400	2.500	1.600
SUN ODYSSEY 43	43	01-02	4	2	8-10	3.500	3.300	2.300	1.600
SUN ODYSSEY 42 i	42	2007	3	2	6-8	3.300	3.100	2.300	1.600
OCEANIS 423	42	2003	4	2	8-10	3.500	3.200	2.300	1.300
BAVARIA 42 Cruiser	42	05-07	3	2	6	3.200	2.700	2.000	1.300
OCEANIS 40	40	2008	3	2	6	3.150	2.900	2.100	1.300
BAVARIA 41	41	03-04	3	2	6-7	2.600	2.300	1.800	1.300
BAVARIA 40	40	01-02	3	2	6-7	2.500	2.150	1.600	1.300
BAVARIA 39 Cruiser	39	06-07	3	2	6-7	2.900	2.500	2.000	1.300
BENETEAU CYCLADES 39	39	2007	3	2	6-8	2.900	2.500	1.800	1.300
BENETEAU CYCLADES 39.3	39	2006	3	1	6-8	2.650	2.350	1.700	1.300
OCEANIS 393	39	01-03	3	2	6-8	2.500	2.300	1.700	1.300
BAVARIA 38	38	03-04	3	1	6-7	2.300	2.100	1.450	1.300
BAVARIA 37 Cruiser	37	06-07	3	1	6-7	2.500	2.300	1.600	1.300
HANSE 371	37	2005	3	1	6	2.400	2.100	1.500	1.300
BAVARIA 36	36	00-04	3	1	6-7	2.200	2.000	1.500	1.300
SUN ODYSSEY 35	35	03-06	3	1	6	2.350	2.100	1.550	1.300
SUN ODYSSEY 34.2	34	01-02	3	1	6	1.650	1.500	1.200	1.300
HANSE 342	34	2006	3	1	6	2.200	2.000	1.400	1.300
HANSE 341	34	2004	3	1	6	2.100	1.900	1.400	1.300
OCEANIS 343	34	2005	3	1	6	2.150	1.950	1.350	1.300
OCEANIS 331	33	00-02	3	1	6	1.800	1.600	1.400	1.300
BAVARIA 33	33	2006	2	1	4	2.100	1.800	1.500	1.300
BAVARIA 32	32	2005	2	1	4	1.850	1.650	1.200	1.000

\* with skipper only

## 2008 PRICE LIST IN EUROS

### BAREBOAT SAILING YACHTS - ECONOMIC LINE

TYPE OF YACHT	FT	BUILT	CAB	WC	PAX	A' PERIOD 26/07 - 30/08	B' PERIOD 17/05 - 26/07 and 30/08 - 04/10	C' PERIOD Before 17/05 and After 04/10	REFUNDABLE GUARRANTEE DEPOSIT
ATLANTIC 61	61	1999	6	6	10-12	5.300	4.800	3.300	2.500
SUN ODYSSEY 52.2	52	1998	5	5	12	5.900	5.500	3.900	2.500
OCEAN STAR 51.1	51	99-00	5	5	10-11	5.150	4.800	3.300	2.100
BAVARIA 50	50	99-02	5	3	10	4.500	4.000	2.900	2.000
DUFOUR ATOLL 6	50	2000	6	4	10-12	6.000	5.400	3.800	2.500
DUFOUR 50 Classic	50	2000	5	3	10	5.400	5.000	3.500	2.100
OCEAN STAR 495	49	98-99	5	4	10	4.100	3.800	2.650	1.800
ATLANTIC 49	49	94-98	5	5	9-11	3.100	3.000	2.000	1.800
BAVARIA 47	47	00-02	4	3	8-10	3.600	3.200	2.200	1.800
BAVARIA 46	46	98-99	4	2	8-10	3.300	3.000	2.000	1.800
OCEANIS 461	46	98-99	4	2	8-10	3.500	3.300	2.200	1.800
DUFOUR 45	45	98-99	4	2	8-10	3.300	3.100	2.200	1.600
SUN ODYSSEY 45.2	45	98-99	4	2	8-10	3.700	3.300	2.400	1.600
SUN ODYSSEY 45.1	45	95-97	4	2	8-10	3.300	3.100	2.200	1.600
ATHENA 44	44	1995	4	2	8	2.700	2.600	1.700	1.600
BAVARIA 42	42	99-01	4	2	8	2.900	2.500	1.900	1.600
SUN ODYSSEY 42.2	42	96-98	3-4	2	6-8 / 8-10	2.700	2.400	1.900	1.300
SUN ODYSSEY 42.1	42	93-95	4	2	8-10	2.700	2.400	1.900	1.300
OCEANIS 411	41	97-02	4	2	8-10	3.000	2.800	1.900	1.300
FIRST 42 S 7	42	94-95	3	2	6	2.850	2.600	2.000	1.300
SUN ODYSSEY 40	40	99-01	3	2	6-7	2.600	2.300	1.700	1.300
OCEANIS 400	40	92-95	3	2	6-7	2.300	2.000	1.450	1.300
DUFOUR 38	38	1998	3	2	6-8	2.300	2.100	1.600	1.300
OCEANIS 381	38	96-97	3	2	6-8	2.300	2.050	1.500	1.300
BAVARIA 38	38	97-00	3	2	6-7	2.100	1.850	1.300	1.300
SUN ODYSSEY 37.1	37	94-95	3	2	6-8	2.100	2.000	1.300	1.300
BAVARIA 37	37	00-01	3	1	6-7	2.100	1.800	1.300	1.300
SUN ODYSSEY 37	37	00-01	3	1	6-7	2.250	2.150	1.500	1.300
DUFOUR 36	36	2000	3	1	6-8	2.100	2.000	1.400	1.300
BAVARIA 36	36	98-99	3	1	6-7	1.900	1.800	1.200	1.300
SUN ODYSSEY 36.2	36	97-99	3	1	6-8	2.100	1.900	1.300	1.300
SUN ODYSSEY 36	36	1996	3	2	6-8	2.100	1.900	1.300	1.300
OCEANIS 361	36	99-01	3	1	6-8	2.000	1.850	1.400	1.300
OCEANIS 351	35	1994	3	1	6-8	1.900	1.800	1.300	1.300
DUFOUR 35	35	95-99	3	1	6	1.950	1.850	1.250	1.300
BAVARIA 34	34	1999	3	1	6	1.800	1.600	1.100	1.300
SUN ODYSSEY 33-33.1	33	93-96	3	1	6	1.700	1.650	1.100	1.300
MOODY 336	33	1998	2	1	4-6	1.550	1.450	1.100	1.000
SUN ODYSSEY 32.2	32	00-01	2	1	4-6	1.500	1.400	1.100	1.000
SUN ODYSSEY 32.1	32	95-97	2	1	4-6	1.550	1.400	1.000	1.000
OCEANIS 311	31	1999	2	1	4-6	1.650	1.500	1.100	1.000
DUFOUR 30	30	1999	2	1	4-6	1.500	1.400	1.000	1.000

## 2008 PRICE LIST IN EUROS

### BAREBOAT CATAMARANS

TYPE OF YACHT	FT	BUILT	CAB	WC	PAX	A' PERIOD 26/07 - 30/08	B' PERIOD 17/05 - 26/07 and 30/08 - 04/10	C' PERIOD Before 17/05 and After 04/10	REFUNDABLE GUARRANTEE DEPOSIT
LAGOON 500 *	50	2006	5+1	6	10-11	14.750	13.400	9.800	3.000
NAUTITECH 47	47	2006	4+2	4	10-12	10.700	9.700	7.000	3.000
LAGOON 440	44	2007	5	5	10-12	8.300	7.500	5.500	3.000
NAUTITECH 44	44	06-06	4+2	4	10	7.500	6.900	5.500	3.000
BELIZE 43	43	2001	4+2	3	8-10	5.700	5.100	3.700	2.600
NAUTITECH 435	43	1998	4+2	4	8-10	5.000	4.600	3.400	2.600
LAGOON 420	42	07-08	4+1	5	10	7.150	6.500	4.700	2.600
LAGOON 410	41	05-06	4+1	4	8-9	5.900	5.400	3.900	2.100
LAGOON 410	41	02-03	4+2	3	8-10	5.900	5.400	3.900	2.100
NAUTITECH 40	40	2006	4+2	2	8-10	5.200	4.700	3.400	2.100
LAVEZZI 40	40	2005	4	2	8	5.300	4.700	3.400	2.100
NAUTITECH 395	39	99-00	4+2	2	8-10	4.400	4.000	3.000	2.100
LAGOON 380	38	02-05	4+2	2	8	4.400	4.000	2.900	2.100
ATHENA 38	38	01-02	4+2	2	8	4.300	3.900	2.700	2.100

### BAREBOAT MOTOR YACHTS

TYPE OF YACHT	FT	BUILT	CAB	WC	PAX	A' PERIOD 26/07 - 30/08	B' PERIOD 17/05 - 26/07 and 30/08 - 04/10	C' PERIOD Before 17/05 and After 04/10	REFUNDABLE GUARRANTEE DEPOSIT
SEALINE F 42/5 *	42	2004	3	2	6-8	9.500	8.500	7.650	4.300
SEALINE F 37	37	2001	2	1	4-6	6.200	5.700	5.200	3.000
BMB 330	33	2001	2	1	4	4.300	3.900	2.900	2.100

\* PROVIDED WITH SKIPPER ONLY (INCLUDED IN ABOVE PRICES)

**PLEASE NOTICE THAT CONDITIONS FOR CATAMARANS AND  
BAREBOAT MOTOR YACHTS ARE NOT THE SAME WITH MONOHULS**



**GENERAL CONDITIONS OF CHARTER FOR MONOHULLS**

**DISCOUNTS**

5%	2 WEEKS	10%	EARLY BOOKING TILL 31/12/2007
10%	3 WEEKS	5%	REPEATER FAIRWIND CLIENT
15%	4 WEEKS	10%	BOAT SHOW
15% MAXIMUM DISCOUNT			

**SHORT PERIOD BOOKINGS**

1-2 DAYS	50% OF WEEK'S PRICE
3-4 DAYS	65% OF WEEEK'S PRICE
5 DAYS	80% OF WEEK'S PRICE

**INCLUSIVE IN THE PRICES**

STANDARD INVENTORY LIST  
TAXES ( 4,5% ), GAS, DINGHY  
LINEN EQUIPMENT

**NOT INCLUSIVE IN THE PRICES**

FUEL, WATER, PROVISIONING  
TRANFERS, END CLEANING

**CHECK - IN / CHECK - OUT**

EVERY DAY OF THE WEEK  
EMBARKATION AT 17:00  
DISEMBARKATION AT 09:00

**OPTIONALS ( TO BE PAID UPON EMBARKATION )**

AUTOPILOT	EURO	120 / WEEK
SKIPPER	EURO	130 / DAY + FOOD
HOSTESS	EURO	110 / DAY + FOOD
SPINNAKER / BLISTER	EURO	200 / WEEK
PLUS EXTRA CAUTION EURO 300		

**ONE WAY FEES**

FROM ATHENS or LAVRION			
TO	CYCLADES	EURO	450
	DODEKANESE	EURO	650
	IONIAN	EURO	800
	SKIATHOS	EURO	650
INBETWEEN DODEKANESE		EURO	400
INBETWEEN IONIAN		EURO	400

END CLEANING : **OBLIGATORY**

EURO	60	FOR 2 AND 3 CABINS
EURO	80	FOR 4 CABINS
EURO	100	FOR 5 AND 6 CABINS

**BASES IN GREECE**

ATHENS, LAVRION, PAROS, SYROS, KOS, RHODES, SKIATHOS, PATRAS, CORFU, LEFCAS

**REFUNDABLE GUARRANTEE DEPOSIT**

TO BE PAID UPON EMBARKATION IN CASH or BANK CHECKS.  
CREDIT CARDS (VISA & MASTERCARD ) ACCEPTED IN ALL BASES

**SERVICES PROVIDED UPON REQUEST**

HOTEL RESERVATIONS  
TRANSFER FROM AIRPORT TO BASE AND FROM BASE TO AIRPORT  
FOOD PROVISIONING  
TRAVEL INFORMATION

**BANK DETAILS**

ALPHA BANK  
SWIFT CODE : CRBAGRAAXXX  
IBAN GR81 0140 1350 1350 0232 0006 035  
c / o FAIRWIND YACHTING



**GENERAL CONDITIONS OF CHARTER FOR CATAMARANS**

**DISCOUNTS**

10% EARLY BOOKING TILL 31/12/2007  
 5% REPEATER FAIRWIND CLIENT  
 10% BOAT SHOW  
 15% MAXIMUM DISCOUNT

**CHECK - IN / CHECK - OUT**

EVERY DAY OF THE WEEK  
 EMBARKATION AT 17:00  
 DISEMBARKATION AT 09:00

**INCLUSIVE IN THE PRICES**

STANDARD INVENTORY LIST  
 TAXES ( 4,5% ), GAS, DINGHY  
 LINEN EQUIPMENT

**NOT INCLUSIVE IN THE PRICES**

FUEL, WATER, PROVISIONING  
 TRANFERS, END CLEANING

**OPTIONALS ( TO BE PAID UPON EMBARKATION )**

SKIPPER EURO 130 / DAY + FOOD  
 HOSTESS EURO 100 / DAY + FOOD  
 SPINNAKER / BLISTER EURO 200 / WEEK  
 PLUS EXTRA CAUTION EURO 300

**ONE WAY FEES**

FROM ATHENS or LAVRION			
TO CYCLADES	EURO	450	
DODEKANESE	EURO	650	
IONIAN	EURO	800	
SKIATHOS	EURO	650	
INBETWEEN DODEKANESE	EURO	400	
INBETWEEN IONIAN	EURO	400	

END CLEANING : **OBLIGATORY**

EURO 100 FOR 38-40 FT  
 EURO 120 FOR 41 FT  
 EURO 150 FOR 42-47 FT

**BASES IN GREECE**

ATHENS, LAVRION, PAROS, SYROS, KOS, RHODES, CORFU, LEFCAS

**REFUNDABLE GUARRANTEE DEPOSIT**

TO BE PAID UPON EMBARKATION IN CASH or BANK CHECKS.  
 CREDIT CARDS (VISA & MASTERCARD ) ACCEPTED IN ALL BASES

**SERVICES PROVIDED UPON REQUEST**

HOTEL RESERVATIONS  
 TRANSFER FROM AIRPORT TO BASE AND FROM BASE TO AIRPORT  
 FOOD PROVISIONING  
 TRAVEL INFORMATION

**BANK DETAILS**

ALPHA BANK  
 SWIFT CODE : CRBAGRAAXXX  
 IBAN GR81 0140 1350 1350 0232 0006 035  
 c / o FAIRWIND YACHTING