

2011.1 Weekly\* prices in Euro

the Yachts	LOA M	Built year	Cab/ WC	01/01-30/04	30/04-14/5	14/05-02/07	02/07-23/07	23/07-20/08	20/08-01/10	01/10-22/10	22/10-31/12	Security Deposit
Beneteau 57	17,80	06-07	5/5	6250	8100	9100	10500	11500	10500	8100	6250	2600
Ocean Star 56.1	16,65	07-08	5/5	4600	6000	7200	8000	8900	8000	6000	4600	2600
SunOdyssey 54ds	16,75	04-06	4+1/5	4200	5100	6800	7000	7700	7000	5100	4200	2600
Hanse 540	16,15	07-08	4+1/5	4980	6220	7390	8300	9130	8300	6220	4980	2600
Oceanis 54	16,70	09-10	4+1/4	4080	5100	6050	6800	7480	6800	5100	4080	2600
Jeanneau 53	16,06	10-11	5+1/4	3900	4750	6000	6500	7150	6500	4750	3900	2600
Oceanis 523	16,25	2006	4+1/5	4600	5920	6800	7900	8500	7900	5920	4600	2600
Ocean Star 51.2	15,45	02-07	4+1/5	2900	3600	4300	4900	5300	4900	3600	2900	2100
Oceanis 50 fam	15,42	10-11	5+1/4	3300	4200	4900	5700	6150	5700	4200	3300	2100
Cyclades 50.5	15,62	06-08	5+1/4	3000	3750	4450	5000	5500	5000	3750	3000	2100
Bavaria 50cruiser	15,40	06-08	5/3	2990	3400	4400	4900	5400	4900	3400	2990	1800
Bavaria 49	15,40	03-04	5/3	2300	2800	3520	3950	4400	3950	2800	2300	1800
Sun Odyssey 49	14,98	04-07	4/4	2400	3000	3800	4100	4500	4100	3000	2400	1800
Oceanis 473	14,13	01-03	4/2	2100	2500	2900	3300	3600	3300	2500	2100	1600
Hanse 470	14,19	2010	3/2	2990	3400	4400	4900	5400	4900	3400	2990	1600
Oceanis 46	14,40	09-10	4/2	2520	3150	3740	4200	4620	4200	3150	2520	1600
Bavaria 46cruiser	14,20	05-08	4/2	2300	2400	3200	3500	4200	3500	2400	2300	1600
Bavaria 45cruiser	14,27	10-11	4/3	2350	2500	3500	3800	4500	3800	2500	2350	1600
Sun Odyssey 45	13,71	05-07	4/2	2100	2600	3500	3650	4000	3650	2600	2100	1600
Bavaria 44	13,95	02-03	4/2	1740	2000	2500	2900	3400	2900	2000	1740	1600
Oceanis 43	13,26	08-09	4/2	2040	2700	3100	3500	3900	3500	2700	2040	1600
Sun Odyssey 43	13,21	02-04	4/2	1600	1900	2400	2600	2900	2600	1900	1600	1600
Bavaria 42cruiser	12,99	06-08	3/2	1680	2050	2490	2800	3300	2800	2050	1680	1300
Bavaria 40cruiser	12,48	08-09	3/2	1620	1900	2300	2700	3100	2700	1900	1620	1300
Hanse 400e	12,23	06-08	3/2	1620	1900	2300	2700	3100	2700	1900	1620	1300
Oceanis 40	12,17	09-10	3/2	1700	2200	2600	2900	3200	2900	2200	1700	1300
Bavaria 39cruiser	12,14	06-07	3/2	1470	1600	2100	2300	2800	2300	1600	1470	1300
Oceanis 393	11,60	01-03	3/2	1260	1580	1870	2100	2310	2100	1580	1260	1300
Oceanis 37	11,47	09-10	3/1	1350	1750	2000	2250	2500	2250	1750	1350	1300
Hanse 371	11,25	05-08	3/1	1200	1500	1780	2000	2200	2000	1500	1200	1300
Oceanis 361	11,04	2001	3/1	1100	1400	1700	1900	2100	1900	1400	1100	1300
Sun Odyssey 36i	10,94	07-08	3/1	1300	1600	1900	2150	2400	2150	1600	1300	1300
Oceanis 343 clip.	10,35	05-08	3/1	1140	1420	1750	1950	2150	1950	1420	1140	1050
Hanse 342	10,35	2006	3/1	1140	1420	1750	1950	2150	1950	1420	1140	1050
Elan 340	10,20	2007	2/1	1100	1400	1700	1900	2090	1900	1400	1100	1050
Bavaria 33cruiser	10,30	05-06	2/1	1100	1400	1700	1900	2090	1900	1400	1100	1050

(\*) **Prices:** In Euro, referring to weekly (7nights/6days) charter period, including current VAT.

(\*\*) **With Skipper** only not included in the price

## T e r m s

**Sailing Yachts standards included in the prices:** Dinghy with Outboard motor, Blankets, Bed linen & towels (one set per person), camping gas, GPS, Autopilot, 24/7 service.

**Catamarans standards included in the prices:** Dinghy with Outboard motor, Blankets, Bed linen & towels (one set per person), camping gas, Bimini Top, GPS, Autopilot, CD player, Battery charger, 24/7 service.

**Not included: End Cleaning Service** payable at the base in cash: **Yachts** with 2 cabins 60€; 3 cabins 80€; 4 cabins 100€; 5 cabins 120€; 6 cabins 140€. **Catamarans:** up to 40' 120€; 41'-43' 140€; 44-48' 160€.

**Bases:** Athens, Kos, Lefkas. Service ports: Lavrion, Syros, Paros, Skiathos, Samos, Rhodes & Corfu

**Embarkation time:** 17.00 hours; **Disembarkation time:** 09.00 hours. Yacht should be returned to base a day before the end of the charter, at 18.00 the latest.

**Discounts:** 2 weeks charter: 5%; 3 weeks charter: 10%; 4 weeks charter 15%; Early booking till 31/12/2010: 10%; Boat show: 5%; Repeat Istion client 5%; Maximum discount: 15%.

**Optional extras: Skipper:** 140€ per day plus food provision; **Cook:** 140€ per day plus food provision; **Hostess:** 130€ per day plus food provision; **Blister/spinnaker:** 30€ per day plus extra security deposit, **Windsurf:** 30€ per day; **Diving equipment:** 30€ per day & per person; **Safety net:** 200€ per charter; **Extra linen:** per set 10€.

**One way fees:** Athens-Dodecanese: 900€, Athens-Cyclades/Sporades: 600€, Athens-Ionian: 900€, in-between Dodecanese or Ionian or Cyclades: 400€.

Present price list is applied under general chartering conditions for published by Istion Yachting in separate statement.