

GREECE 2011	SAILING YACHTS	BARE BOAT PRICE LIST PER WEEK IN €
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Yacht Type	LOA in M	PAX	CAB	WC	YEAR	R/S deposit	1/1-29/4	30/4-28/5	29/5-1/7	2/7-22/7	23/7 - 19/8	20/8-30/9	1/10-14/10	15/10-31/12
Beneteau 57	17,60	10	5	5	2006-07	3.000	6.300	8.330	9.305	10.510	11.620	10.510	8.330	6.300
Oceanis 54	16,70	10	4+1	3+1	2009	2.500	4.130	5.465	6.105	6.890	7.620	6.890	5.465	4.130
Ocean Star 56.1	16,55	10/12	5-6	5-6	2001/07	2.500	4.630	6.120	6.835	8.200	8.525	8.200	6.120	4.630
Oceanis 523	16,20	10	5	5	2006	2.500	4.630	6.120	6.835	8.200	8.525	8.200	6.120	4.630
Oceanis 50 P	15,42	10	5+1	3+1	2010	2.100	3.690	4.785	5.315	6.000	6.555	6.000	4.785	3.690
Oceanis 50	15,42	10	5+1	3+1	2010-11	2.100	3.390	4.485	5.015	5.705	6.255	5.705	4.485	3.390
Cyclades 50.5	15,62	10	5+1	3+1	2006-09	2.100	3.070	4.050	4.530	5.160	5.655	5.160	4.050	3.070
Ocean Star 51.2	15,52	10	4+1	4+1	2001/06	2.100	3.070	4.050	4.530	5.160	5.655	5.160	4.050	3.070
First 47.7	14,50	10	4	2	2000/01	1.800	2.025	2.640	2.950	3.325	3.680	3.325	2.640	2.025
Oceanis 46	14,40	10	4	2	2009-11	1.800	2.590	3.400	3.835	4.315	4.795	4.315	3.400	2.590
Oceanis 473	14,13	10	4	2	2001/02	1.800	2.025	2.640	2.950	3.325	3.680	3.325	2.640	2.025
Oceanis 473.3	14,13	10	4	3	2003/04	1.800	2.025	2.640	2.950	3.325	3.680	3.325	2.640	2.025
Oceanis 461	14,00	10	4	2	1996/00	1.800	1.735	2.295	2.565	2.895	3.120	2.895	2.295	1.735
Cyclades 43.4	13,25	10	4	2	2006-07	1.500	2.130	2.780	3.105	3.500	3.875	3.500	2.780	2.130
Cyclades 43.3	13,25	8	3	3	2005	1.500	1.825	2.415	2.700	3.045	3.285	3.045	2.415	1.825
Oceanis 43	13,10	8	4	2	2008-11	1.500	2.160	2.840	3.200	3.615	3.980	3.615	2.840	2.160
Oceanis 423	13,09	10	4	3	2003/04	1.500	1.740	2.295	2.565	2.895	3.120	2.895	2.295	1.740
Oceanis 411	12,30	8-10	4	2	1998/02	1.500	1.620	2.145	2.405	2.700	2.985	2.700	2.145	1.620
First 40	12,58	6	3	1	2009	1.500	2.050	2.705	3.025	3.410	3.675	3.410	2.705	2.050
Oceanis 40	12,17	8	3	2	2008-11	1.500	1.830	2.415	2.700	3.045	3.285	3.045	2.415	1.830
First 40.7	11,99	8	3	1	2001	1.500	1.830	2.415	2.700	3.045	3.285	3.045	2.415	1.830
Cyclades 39	11,97	8	3	2	2007	1.500	1.645	2.170	2.435	2.740	3.030	2.740	2.170	1.645
Cyclades 39.3	11,97	8	3	1	2006	1.500	1.445	1.920	2.150	2.415	2.670	2.415	1.920	1.445
Oceanis 393	11,95	8	3	2	2001/04	1.500	1.415	1.880	2.105	2.365	2.620	2.365	1.880	1.415
Oceanis 37	11,47	8	3	1	2008-11	1.500	1.430	1.900	2.120	2.385	2.635	2.385	1.900	1.430
Oceanis 373	11,25	8	3	1	2004/05	1.500	1.380	1.815	2.030	2.295	2.540	2.295	1.815	1.380
Oceanis 361	10,80	6	3	1	1999/02	1.300	1.280	1.695	1.890	2.130	2.355	2.130	1.695	1.280
Oceanis 34	10,34	6-7	3	1	2009-11	1.300	1.280	1.695	1.890	2.130	2.355	2.130	1.695	1.280
Oceanis 343	10,35	6	3	1	2005-08	1.300	1.280	1.695	1.890	2.130	2.355	2.130	1.695	1.280
Oceanis 331	10,10	6	3	1	2000/02	1.300	1.095	1.460	1.625	1.825	2.020	1.825	1.460	1.095
Oceanis 31	9,66	6	2	1	2009-10	1.300	1.095	1.460	1.625	1.825	2.020	1.825	1.460	1.095
Oceanis 311	9,85	6	2	1	1999/02	1.300	1.035	1.360	1.525	1.725	1.905	1.725	1.360	1.035

GREECE 2011

GENERAL CONDITIONS

BARE BOAT PRICE LIST IN €

DISCOUNTS:	HOURS:	Included in the Yacht Price	Prices are subject to VAT fluctuation
5% Repeat client	Embarkation time 17:00 hours	VAT at 5,50%	Not included: Fuel Consumption Provisioning
5% for 2 Weeks Charter	Disembarkation time 09:00 hours	Yacht Cleaning	
10% for 3 Weeks Charter	The yacht should be back at base the day before the end of the Charter Party latest 18:00 hours	Bed linen & towels	
15% for 4 Weeks Charter		(1 set per person for 2 weeks)	

EXTRAS:

One Way fee	800	Athens / Lavrion - Dodecanese Islands	Service Pack (compulsory)	
One Way fee	950	Athens/Lavrion - Ionian Islands	Includes: Coffe, Sugar, Milk, Soap & other cleaning materials, toilet & kitchen paper, fuel for outboard engine, water refill at base, shore power where available and marina fees for 1st	Prices: up to 40 ft : 80,00 € from 40ft to 50 ft 100,00 € from 50 ft & over and catamaran 120,00 €
One Way fee	500	Athens/Lavrion - Cyclades Islands		
One Way fee	700	Athens/Lavrion - Sporades		
One Way fee	450	In-between Ionian or Dodecanese Islands		
Spinnaker or Asymmetric	200	per week		
Safety net	200			
Hostess	120	per day plus food		
Skipper	140	per day plus food		
<i>payable at the base in cash prior</i>				

Damage/Loss Waiver (with an additional Refundable Deposit of EUR 380,00)

Corresponding Refundable Security Deposit	Duration of the charter				Terms
	Less than 1 week	1 week	2 weeks	3 weeks & more	
for EUR 1000.	Not applicable	150	170	190	1. Vernicos Yachts reserves the right to refuse the Damage/Loss Waiver 2. Not applicable for special promotions 3. Applicable only for the Sailing Yachts 4. FOR SKIPPED CHARTERS ONLY
for EUR 1300.		180	200	220	
for EUR 1500.		230	260	275	
for EUR 1800.		275	300	330	
for EUR 2100 & more		330	360	390	

Online Insurance through our web site

<p>In collaboration with Gothaer</p> <ul style="list-style-type: none"> *Extended liability insurance for skippers *Extended liability insurance for professional skippers *Charter deposit insurance *Travel health insurance 	<p>In collaboration with Polaris Insurance Brokers:</p> <ul style="list-style-type: none"> *Skipper`s Extended Third Party Liability Insurance *Charter Security Insurance *Travel Insurance *Departure Cancellation Cover *Travel Insurance + optional Cancellation Cover
<ul style="list-style-type: none"> *Payment security insurance * For German and Austrian Residents only *Travel cancellation expenses insurance 	

BASES:

ATH - Athens - Alimos Marina	RHO-Rhodes - Mandraki Marina	CFU - Corfu - Gouvia Marina
LAV - Lavrion-Lavrion Port	KOS - Kos - Kos marina	LEF- Lefkas-Lefkas Marina
PAR - Paros - Paroikia Port	SAM -Samos - Samos Marina	SKI -Skiathos- Skiathos port

STARTING POINTS: Other islands are possible upon request