

# Adriacharter

*Willkommen an Bord*

Sparkling Charter

MARTINIQUE BASE

ST LUCIA BASE

GUADELOUPE BASE

PREISLISTE 2012

**PRICELIST oct 2011-sept 2012-2 SPARKLING CHARTER CARIBBEAN FLEET (Updated August 10th, 2011)** Applicable as of August 10th 2011, valid until February 1st, 2012, subject to modifications and non contractual rates in Euros for 1 week charter.

Type of boats	Year	Cabins	pax	Heads / Showers	from oct 01, 11 till nov 15, 11	from nov 16, 11 till dec 18, 11	from dec 19 till dec 26, 11	from dec 27, 11 till jan 06, 12	from jan 07, 12 till apr 4, 12	from apr 05, 12 till may 04, 12	from may 05, 12 till may 25, 12	from may 26, 12 till jul 04, 12	from jul 05, 12 till aug 22, 12	from aug 23, 12 till sept 30, 12	Deposit €	
<b>MONOHULLS</b>																
DUFOUR 455	3 units	2008 2009	4 double double in saloon	8/10	2	2.450	2.450	3.400	4.300	3.400	3.100	2.650	2.450	2.650	2.450	3.800
DUFOUR 44	1 unit	2008	3 double 1 twin double in saloon	8/10	2	2.450	2.450	3.400	4.300	3.400	3.100	2.650	2.450	2.650	2.450	3.800
BAVARIA 42 MATCH (1st sailing in dec 2008)	1 unit	2005	3 double double in saloon	6/8	1	1.850	1.850	2.650	3.400	2.650	2.200	1.900	1.850	1.900	1.850	3.800
DUFOUR 385	2 units	2008	3 double double in saloon	6/8	2	1.900	1.900	2.750	3.500	2.750	2.500	2.200	1.900	2.000	1.900	3.000

**Included:** Semi-rigid dinghy and outboard engine, autopilot, VHF, log, speedo, echo sounder, wind indicator, GPS, chart plotter GPS, radio-CD with outside speakers, deck shower, swimming ladder, electric windlass, cockpit, cushions, snorkelling equipment, BBQ, bimini top (small one on Bavaria 42, Dufour 44), electric fans, bedlinen (towels, face cloths, sheets, pillows, pillow cases, kitchen towels, bathroom floor mats), first fillings of water and diesel.

**Not included:** Obligatory fees per charter: final cleaning 160€ except Dufour 385 at 130 €, consumables: gas, battery set and outboard fuel 35 €, file charges 30 €. End of charter diesel, customs clearance if any, airfares, personal expenses, cancellation insurance, extras if any.

**Boarding 5 pm - Disembarking 11 am, departure and return any day of the week**

**Christmas-New Year period: 10 days minimum (no departure on December 25th and January 1st)**

**Deposit in €uros:** cash or Visa, Mastercard. **Important, the charterer must advise his bank before departure about the transaction.**

## > DISCOUNTS (max 10%)

- **Long term** (from 14th day on) - 5 %
- **Long term** (from 21th day on) - 10 %
- **Early booking** (6 months in advance with 1st downpayment) **or Boatshow** - 5 %
- **Summer offer from May 29 till November 15, 2011 and from May 29 till November 15, 2012** (not applicable on extras if any and no other possible discount with this offer )  
Sail 7 days and pay for 6, 10 days and pay for 7; 14 days and pay for 10; 21 days and pay for 15
- No discounts during Christmas-New Year period (10 days minimum in this period) apart from early booking and longlasting if applicable

## SPARKLING CHARTER POSSIBLE EXTRAS

**TRANSFERS - Please note that in Guadeloupe, airport to base transfer is obligatory in case of late arrival (after 3pm) and during week-ends**

### MARTINIQUE BASE

**Fort de France airport to base (about 45 mn)**

1-5 pax: 65 €

6 pax and more: 13€ per pax

### GUADELOUPE BASE

**Pointe à Pitre airport to base (about 20 mn)**

1-4 pax: 35 €

5-8 pax: 70 €

9-12 pax: 105 €

### ST LUCIA

**Hewanora Intern'l airport to Rodney Bay marina (about 50 mn)**

1-4 pax: 90 \$US / 5 pax and more: 25 \$US per pax

**Vigie regional airport to Rodney Bay marina (about 15 mn)**

1-4 pax: 25 \$US / 5 pax and more: 6 \$US per pax

### ONE WAYS - Possibility to leave the boat in a different island

Boarding in a different port than Martinique or Guadeloupe is possible only for charters booked with skipper

	Martinique	St Lucia	St Vincent	Union	Grenada	Guadeloupe	Antigua	St Marteen	Tortola
Martinique	-	500 €	750 €	850 €	1.100 €	600 €	850 €	1.220 €	1.800 €
Guadeloupe	600 €	650 €	900 €	1.000 €	1.350 €	-	700 €	850 €	1.500 €

**OVERNIGHT (the skipper must be on board for the overnight): 200€** Depending on our availabilities, possibility to spend a night at the dock but the contract starts the next day at 5 pm

### CREW

Skipper: 165 € per day (skipper's food is at client expenses).\*\*\* **As of Feb 2011, Lagoon 500 booked with skipper only**

Hostess/Cook: 135 € per day (cook's food is at client expenses) + one extra day for provisioning preparation.

**SECURITY INSURANCE** - The insurance excess repurchase allows to lower the deposit at 765€, obligatory for charter with skipper

32 € per day with a minimum of 160 € except Lagoon 500 and Salina 48 at 42 € per day with a minimum of 210 €

No possible insurance excess repurchase during regatta

**PROVISIONNING** - Possibility to order your provisioning and have it delivered on board, payment directly to the supplier

### MARTINIQUE BASE

### GUADELOUPE BASE

If you charter with a hostess/cook, you may choose the full board (7 days minimum; strong alcohols, champagnes and wines not included). A preference list is available.

1-4 pax: 45 € per pax per day

5 pax and more: 40€ per pax per day

**POSSIBLE EQUIPMENT** - Rate per week = 1 week minimum

**Spinnaker: 170 € per week (deposit 2 000 €)**

Bavaria 42: triradial symetric spinnaker with carbon tangoon

**Fishing rod: please consult us**

**Safety net installed by Sparkling Charter: 200 €**

**1 or 2 seat kayak: 120 € per week (deposit 500 €)**

**19' Dinghy (40HP in Martinique; 90HP in Guadeloupe): 200€ per week (deposit 4 000 €)**

**REGATTA PACKAGE** - Excluding registration fees, including hull cleaning, measurement, regatta surcharge, technical assistance during the race (minimum 6 boats registered)

Monohulls	Heineken	Antigua	Local regatta
up to 42'	1.900 €	2.600 €	1.000 €
from 43' to 45'	2.000 €	2.700 €	1.000 €

**Regatta conditions:** 10 days minimum (except local regattas), no discount except long term (14 days minimum)

Deposit are doubled and done by preauthorization transaction 7 days prior to departure by visa or mastercard