

Pricelist 2012.

Alternautika



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Beneteau First 35 10x one design fleet, NEW in 2012.

Term	01.01.-12.05.	12.05.-02.06.	02.06.-16.06.	16.06.-30.06.	30.06.-18.08.	welcome weeks
	29.09.-31.12.	22.09.-29.09.	08.09.-22.09.	18.08.-08.09.		31.03.-21.04.

First 35 x10	1840	1590	1750	1700	1990	1400
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Elan 340 5x one design fleet, 2008.

Term	01.01.-12.05.	12.05.-02.06.	02.06.-16.06.	16.06.-30.06.	30.06.-18.08.	welcome weeks
	29.09.-31.12.	22.09.-29.09.	08.09.-22.09.	18.08.-08.09.		31.03.-21.04.

Elan 340 x5	1750	1400	1650	1600	1790	1300
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In price included

rubber boat, autopilot, GPS + ploter with carts, roll genoa, full batten mainsail with lazy bag/rollmainsail, electric windlass, electric fridge, water-heater, heating, VHF, radio with CD+MP3 player, sun-tent/bimini, gangway
Transitlog (obligatory): € 100 (end cleaning, bed linen, gas, diver)

Extras

spinnaker € 120/week (E340 € 80/week), outboarder € 50/week (5l fuel included), skipper € 840/week+food, pets € 50, safety net € 50, towels € 5/person
boat transfer: Jezera-Zadar € 120, Jezera-Trogir € 120

Deposit

€ 1500 (Elan 340 € 1300): cash, credit cards, Mastercard, Visa, Diners
In case of regatta participation double deposit required € 3000 (Elan 340 € 2600)

Discounts

5 % repeat clients/2-weeks
10 % 3-weeks/boatshow
13 % early booking up to 31.01.2012.
15 % 4-week/maximum discount
no discounts for regatta and welcome weeks
In case of participating in a regatta, the price is increased by 20%

Terms of payment

50 % upon booking – 50 % 4 weeks before charter

Check in/check out

Saturday 5 pm/saturday 8 am (check out on friday (with overnight on board) extra € 30 diver)

Options

One-design regatta charter with 20 identical yachts
Organization of regattas and events Team building Flotilla sailing
Sailing school: begginer, advanced, skipper, regatta sailing courses
Transfer of guests from/to airports (Split, Zadar, Zagreb) or other destinations