

SHIPOWNER : DeToni d.o.o.

PRICELIST 2012.

Marina ACI Trogir

YACHTS	YEAR	Cabins	Double bed cabins	Max. Berths	Deposit	01.01.2012-21.04.2012.	21.04.2012-09.06.2012	09.06.2012.-25.08.2012	25.08.2012.-29.09.2012	29.09.2012.-01.01.2013.
Bavaria 46 Cruiser Marinas	2008	4	3	9	1500	2100	2600	3200	2900	2100
Bavaria 46 Cruiser Vicky	2006(renewed 2011)	4	3	9	1500	2000	2500	3100	2800	2000
Dufour Gibsea 43 Johnny Boy	2003	4	3	10	1500	1500	1800	2500	2200	1500
Dufour Gibsea 43 Klementin	2003	4	3	10	1500	1500	1800	2500	2200	1500
Dufour Gibsea 43 Lucia	2003	4	3	10	1500	1500	1800	2500	2200	1500
Bavaria 44 Tarisa	2003(renewed 2010)	4	3	9	1500	1700	2000	2600	2200	1700
Bavaria 39 Cruiser Nada	2005	3	3	7	1500	1300	1400	2000	1700	1200
Bavaria 36 Cruiser Diana	2005(renewed 2011)	3	3	8	1500	1100	1200	1800	1500	1000
Elan 36 Marioli	2000(renewed 2012)	3	3	7	1500	800	1100	1700	1400	800
Dufour 36 Classic Pia	2004(renewed 2012)	3	3	8	1500	1000	1200	1800	1500	1000
Comet 36 Blue star	2003(renewed 2012)	3	3	7	1500	900	1200	1800	1400	1000
Dufour 34 Bibi	2005	3	3	8	1500	900	1100	1700	1400	900
Dufour 34 Sexy	2005	3	3	8	1500	900	1100	1700	1400	900
Elan 333 Pinky	2005	2	2	5	1500	800	1000	1600	1300	800
Elan 333 Tatoo	2005	2	2	5	1500	800	1000	1600	1300	800
Bavaria 33 Cruiser Kate	2007 (renewed 2011)	2	2	6	1500	800	1100	1700	1400	900
Bavaria 31 Cruiser Jelena	2009	2	2	5	1500	800	1200	1700	1400	900

Deposit : 1500 € for all boats , deposit for regatta : double deposit , deposit accepted in cash or VISA , AmEx , MC , Diners credit card .

Weekend price : 50 % of weekly price , available 1 week before charter begins

Check in : Saturdays from 16 :00 on

Check out : Saturdays till 09 :00

Discounts (min. Weekly charter) : 2 week 5% , 3 or more weeks 10 % , boatshow 5% , Detoni repeated client 5% , early booking (till 01.02.2012.) 5%.

Maximum discount 15%

10% VAT included in price.

Mandatory endcleaning : 4 cab. Boats 120 € , 3 cab., 100 € , 2 cab. 70 € , payable in cash in base before departure.

Mandatory tourist tax : 1 € per person daily , payable in cash in base before departure.

Optional extras : outboard engine 100 €/weekly , net 100 € , gennaker 100 € , payable in cash in base before departure.

Mandatory documents : valid passports or ID licences for all crew , valid skipper licence and VHF operator license.

Pets on board : double endcleaning.

Payment mode : 50% within 7 days after confirmed booking , 50% 4 weeks before charter begins.

Charter shorter than one week : daily price (weekly price / 7) + 20 % , any discounts not possible,can be offered 6 days before.

Mandatory return in base : Fridays till 18:00.

Boat location : ACI Marina Trogir or marina Banj-Trogir east.

This Pricelist is subject to change without notice.