

**SAILING YACHTS - Marina Mandalina (Šibenik)**

Yacht type Year of Product.	Spec.	Security Deposit	01.01.-16.05. 03.10.-31.12.	16.05.-06.06. 19.09.-03.10.	06.06.-04.07. 05.09.-19.09.	04.07.-01.08. 22.08.-05.09.	01.08.-22.08.
Jeanneau Sun Odyssey 32i (2007)	<b>6 berths 2 cabins 1 head</b>	<b>1.000 €</b>	<b>800 €</b>	<b>1.090 €</b>	<b>1.350 €</b>	<b>1.450 €</b>	<b>1.700 €</b>
Jeanneau Sun Odyssey 36i (2007)	<b>8 berths 3 cabins 1 head</b>	<b>1.000 €</b>	<b>1.150 €</b>	<b>1.350 €</b>	<b>1.650 €</b>	<b>1.890 €</b>	<b>2.200 €</b>
Jeanneau Sun Odyssey 49i (2008)	<b>10 berths 4 cabins 4 heads</b>	<b>2.000 €</b>	<b>2.500 €</b>	<b>3.250 €</b>	<b>3.650 €</b>	<b>4.100 €</b>	<b>4.600 €</b>
Hanse 540 (2008)	<b>12 berths 5 cabins 5 heads</b>	<b>2.500 €</b>	<b>4.100 €</b>	<b>4.690 €</b>	<b>5.150 €</b>	<b>5.900 €</b>	<b>6.790 €</b>
Jeanneau Sun Odyssey 54 DS (2008)	<b>12 berths 5 cabins 5 heads</b>	<b>2.500 €</b>	<b>4.100 €</b>	<b>4.690 €</b>	<b>5.150 €</b>	<b>5.900 €</b>	<b>6.790 €</b>

**CATAMARANS - Marina Mandalina (Šibenik)**

Yacht type Year of Product.	Spec.	Security Deposit	01.01.-16.05. 03.10.-31.12.	16.05.-06.06. 19.09.-03.10.	06.06.-04.07. 05.09.-19.09.	04.07.-01.08. 22.08.-05.09.	01.08.-22.08.
Fountaine Pajot Lavezzi 40 (2008/2009)	<b>11/12 berths 6 cabins 2 heads</b>	<b>2.500 €</b>	<b>3.000 €</b>	<b>3.800 €</b>	<b>4.100 €</b>	<b>4.600 €</b>	<b>5.200 €</b>
Fountaine Pajot Orana 44 (2009)	<b>12 berths 6 cabins 4 heads</b>	<b>2.500 €</b>	<b>3.800 €</b>	<b>4.800 €</b>	<b>5.500 €</b>	<b>6.000 €</b>	<b>6.800 €</b>

Prices are per week per yacht. Prices include 10% VAT. For one day charter VAT is 22%.

**Extra options for sailing yachts**

Final cleaning (per booking) - OBLIGATORY	100 €
Final cleaning - with pets on board (per booking) - OBLIGATORY	200 €
One way Šibenik – Kaštela/Trogir/Split/Sukošan	230 €
One way Šibenik – Pula/Dubrovnik	700 €
Spinnaker (per week)	150 €
Genaker (per week)	150 €

**Extra options for catamarans**

Final cleaning (per booking) - OBLIGATORY	130 €
Final cleaning - with pets on board (per booking) - OBLIGATORY	260 €
One way Šibenik – Kaštela/Trogir/Split/Sukošan	250 €
One way Šibenik – Pula/Dubrovnik	750 €

**Other options**

Outboard engine (per week)	80 €
Skipper (per week / food extra)	1050 €
Cook (per week / food extra)	950 €
Hostess (per week / food extra)	950 €
Snorkelling equipment (set)	30 €
Transfer (8 pax) Šibenik – Split Airport (in one way)	110 €
Transfer (8pax) Šibenik – Split town (in one way)	150 €
Transfer (8 pax) Šibenik – Zadar Airport (in one way)	130 €
Transfer (8pax) Šibenik – Zagreb (in one way)	350 €
Transfer (8pax) Šibenik – Dubrovnik (in one way)	285 €
Transfer (8pax) Šibenik – Pula (in one way)	370 €

Prices include 22% VAT

## Client discounts

Early booking (until 31.01.2009.)	10%
Two weeks charter	5%
Three weeks charter	10%
Four weeks and more charter	15%
Repeat client	5%
Last Minute 1 (0-6 days before the beginning of the charter)	20%
Last Minute 2 (7-13 days before the beginning of the charter)	15%
Last Minute 3 (14-20 days before the beginning of the charter)	10%
Last Minute 4 (21-27 days before the beginning of the charter)	5%
Boat Show discount (for exhibitors only – valid only for options or bookings made during the boat show)	5%
Maximum total client discount	20%

Last minute discount may not be used in conjunction with any other discount.  
We reserve the right to make changes to these terms.

## Bareboat charter

For bareboat charter, the skipper must possess the necessary qualifications for size and tonnage of the yacht required by the Croatian Ministry of Sea, Tourism, Transport and Development, which consists of B category licence and VHF radio certificate, or an international equivalent. When taking bareboat Jeanneau Sun Odyssey 54 DS and Hanse 540, the skipper must possess Croatian C category licence and VHF certificate or an international equivalent (minimum of 19 gt and 13 m in length) with at least one crew on board beside the skipper.

## Other charges

For yacht that is returned without full fuel tank, we charge the following:

<b>Price of the fuel</b>	<b>On assessment</b>
<b>Service of filling up the tank with fuel</b>	<b>100 €</b>

The Client will not be charged for the service of filling up the tank with fuel in case when the Company estimates that the Client didn't fill it up for objective reasons (like bad weather, closed gas station etc).

For late return we charge the following:

<b>Late return of 1 hour or less</b>	<b>150 €</b>
<b>Late return of 1-24 hours</b>	<b>Yacht price for one day rent with 22% VAT + all other expenses</b>

## Payment details

First payment of 30% is due within 8 days from the booking confirmation.  
Final balance of 70% is due 45 days prior to departure, at the latest.

Company details	Bank details
<b>Elementa Laborum d.o.o.</b> Gredice 120, 10 000 Zagreb, Croatia MB: 1975013	<b>Raiffeisenbank Austria d.d.</b> Petrinjska 59, 10 000 Zagreb, Croatia Žiro račun: 2484008-1103173644 IBAN: HR6724840081103173644 SWIFT: RZBHHR2X

## Contact

<b>Central Booking Office</b> (Zagreb, Croatia)	<b>Gredice 120, 10000 Zagreb, Croatia</b> phone: 00385 1 3013 546, fax: 00385 1 3013 481 e-mail: info@elementayachting.com www.eyachting.eu
<b>Base of fleet</b> in <b>Marina Mandalina</b> (Šibenik, Croatia)	<b>PIER D</b> <b>Obala Jerka Šižgorića 1, 22000 Šibenik, Croatia</b> phone: 00385 22 310 008 Fax: 00385 22 331 273 e-mail: sibenik@elementayachting.com

## Note

We reserve the right to change prices without prior notice.  
Other terms of cooperation are defined by General Conditions and/or Contract, Booking Confirmation and Voucher.

**Pricelist is valid from 01.09.2008. for the season 2009.**