



Luxury line yachts

SY	BY	Cabins/ Berths	31.03-14.04	14.04- 28.04 06.10-31.03	28.04- 19.05 22.09- 06.10	19.05-16.06 08.09- 22.09	16.06-21.07 18.08- 08.09	21.07-18.08
Hanse 495	2012 NEW	4+1/8+1+1	2800	3000	3500	4700	5200	5800
Hanse 495	2011	4+1/8+1+1	2800	3000	3500	4700	5200	5800
Hanse 470	2011	3/6+1	2400	2450	2800	3100	3900	4300
Hanse 470	2008	3/6+2	2300	2400	2700	2970	3600	4050
Hanse 470	2008	3/6+1	2300	2400	2700	2970	3600	4050
Hanse 430	2008	3/6+1	1800	1900	2100	2500	2900	3500
Hanse 400	2011	3/6+1	1450	1500	1800	2200	2600	2800
Hanse 400	2007	3/6+1	1400	1450	1700	2100	2500	2700
Hanse 385	2012 NEW	3/6+2	1100	1300	1550	2000	2400	2650

Comfort line yachts

SY	BY	Cabins/ Berths	31.03-14.04	14.04- 28.04 06.10-31.03	28.04- 19.05 22.09- 06.10	19.05-16.06 08.09- 22.09	16.06-21.07 18.08- 08.09	21.07-18.08
Gib Sea 51	2003	5/12	2000	2100	2800	3500	4100	4500
Gib Sea 51	2003	5/12	2000	2100	2800	3500	4100	4500
Salona 45	2005	3/7	1800	2000	2200	2600	3000	3600
Bavaria 44	2004	4/9	1500	1650	1700	2100	2700	2950
Elan 434i	2006	4/10	1450	1750	2250	2650	2950	3300
Elan 434i	2006	4/10	1450	1750	2250	2650	2950	3300
Bavaria 40	2001	3/7	950	1000	1200	1450	1750	1950
Bavaria 37	2006	3/7	950	1000	1400	1750	2100	2200

Included in Price: VAT, linen, towels (2 per pax/ per week), Croatian prepaid mobile phone, free usage of wireless internet in base, dinghy, gangway, boat equipment according to inventory list, berth in Marina Kaštela

Not included in price: Tourist tax, transit log, bank transfer fees, credit card fee 7%

Terms of payment: 50% upon reservation, 50% 30 days before charter start date

Discounts:

5%- two weeks

10%- three weeks

5% - boat show

5% - repeat client

Max discount 15%

Early booking discounts

Comfort line 10% for all bookings till 31.12.2011

Luxury line 5% for all bookings till 31.12.2011

Check in: Saturdays after 17.00h

Check out: Saturdays till 09.00h

Return in base Fridays till 18.00h

NOA YACHTING - CHARTER PRICE LIST - SEASON 2012

Mandatory extras (not included in price):

Payable in base (cash) upon arrival

Transit log

- 170 EUR for Hanse 495
- 150 EUR for Hanse 470, Hanse 430, Gib Sea 51
- 130 EUR for Hanse 400, Hanse 385, Bavaria 44, Elan 434, Salona 45
- 100 EUR for Bavaria 40, Bavaria 37 cr.

Croatian tourist tax- 7,00 HRK (cca 1 EUR) per person per day. Children 0-12 are not paying tourist tax. Children from 12-18 are paying half price.

Security deposit:

2000 EUR -Hanse 495, Hanse 470

1600 EUR - Gib Sea 51

1500 EUR - Hans 430, Hanse 400, Elan 434, Bavaria 49, Bavaria 44, Salona 45

1000 EUR - Bavaria 40, Bavaria 37

Deposit insurance via Generali insurance- 8% (non refundable)+ 8% refundable franchise

Optional extras

Outboard engine 80 EUR week * FREE OF CHARGE in April, May and October

Gennaker 150 EUR/ week

Reling net 50 EUR/ charter

Transfer from airport Split to base- 30 EUR (up to 5 pax), 6EUR/pax over 5 pax

Mobile internet/ 30 EUR

Skipper- 840 EUR week+ food

Hostess- 700 EUR week+ food

Provisioning- invoice from local supermarket + 20 EUR