

# CHARTER PRICE LIST 2012

Sailing your way

## MARINA KAŠTELA, Kaštel Gomilica

### Boat type

#### Security deposit

29.09.-26.05

26.05.-30.06

30.06.-18.08.

18.08.-15.09.

15.09.-29.09.

#### Class Line

SY Jeanneau Sun Odyssey 32i  
(2007) / 2 cabins, 1 head

1.000 €

975 €

1600 €

1.800 €

1.700 €

1.300 €

SY Jeanneau Sun Odyssey 36i  
(2007/2008) / 3 cabins, 1 head

1.500 €

1.300 €

2.000 €

2.350 €

2.200 €

1.750 €

SY Beneteau Oceanis 37  
(2008) / 3 cabins, 1 head

1.500 €

1.450 €

2.150 €

2.500 €

2.350 €

1.900 €

SY Jeanneau Sun Odyssey 45  
(2005/2006) / 4 cabins, 2 heads

2.000 €

2.300 €

3.400 €

3.950 €

3.650 €

2.950 €

SY Jeanneau Sun Odyssey 49&49i  
(2006 / 2008) / 4 cabins, 4 heads

2.500 €

2.650 €

3.850 €

4.550 €

4.250 €

3.450 €

SY Jeanneau Sun Odyssey 54 DS  
(2006/2008) / 4+1 cabins, 4+1 heads

2.500 €

4.250 €

5.400 €

6.550 €

6.050 €

4.850 €

#### Race Line

SY Beneteau First 47.7  
(2005) / 4 cabins, 2 heads

2.500 €

2.600 €

3.350 €

4.275 €

3.750 €

3.100 €

**Price includes:** (10% VAT included) End Cleaning- Outboard engine- Dinghy- Bed linen- Towels – standard size- Galley equipment (Cutlery)- SMS weather report  
Welcome gift- Safety net – on request

**Available Extras** (23% VAT included)

Gennaker (per week) from 32'-49' / from 50'-54'	200 € / 250 € + security deposit 250€ only for 54' footer
Skipper (per week – food extra)	950 €
Chef (per week – food extra)	950 €
Hostess (per week – food extra)	950 €
One way Kaštela – Dubrovnik	300 €
Snorkelling equipment (per person / per week)	10 €

**Compulsory additional items** (23% VAT included)

Final cleaning – with pets on board (per booking)	100 €
---	-------

**Discounts**

Early booking (payment until 31.12.2011)	10%
Two weeks charter	5%
Repeat clients	5%
Boat show discount (applicable only during boat show)	5%
Special discount	upon request

**Security deposit**

The security deposit is a refundable deposit paid prior to embarkation which can either be made in cash or credit card. Should there be no damage or loss of the yachts equipment then we will return the full amount. During regattas the deposit is twice the normal amount. Please ask for further information on regatta charters, or security deposit insurance

**Note**

Charter usually begin on Saturday at 17:00h (check-in) and end the following Saturday at 08:30h (check –out), unless otherwise agreed. We advise our guests to return to the base marina night before check-out to avoid the risk of late check-out problems and penalties.

**Payment terms**

Payment of 50% should be made within eight days of the reservation date with the final balance due 45 days prior to departure. Price listed are Gross prices and include VAT and agents commissions.

**Cancellations**

Cancellations must be made in writing, by the signatory who booked the holiday, together with the return of any travel documents.

If the cancellation is made more than 45 days before the departure date, the Company reserves the right to keep the 50% of the total amount, and if the cancellation is made within 45 days before the departure date, the Company reserves the right to make no refund of the total amount.

Prices are valid from 01.09.2011

Sail Croatia reserve the right to change our prices and will inform all registered agents by issuing a price list ammendment